

PREEMINENT PROTECTIVE SERVICES, INC

# CAPABILITY STATEMENT



NO EXCUSES. JUST EXCELLENCE.

## Core Competencies

Preeminent Protective Services, Inc. (PREEMINENT) provides 24-hour comprehensive security protection management of technically-trained armed and unarmed officers.

- Intrusion Detection
- Executive Protection
- Surge Protection, Credential Access Control & Perimeter Monitoring
- Fire Safety & Closed Circuit Television Surveillance
- K-9 Patrol & Emergency Response Teams
- Crowd, Parking and Traffic Control

## Differentiators

### IMMEDIATE MANAGEMENT RESPONSE TO ISSUES AND CONCERNS OF THE CLIENT

*“Preeminent has been very consistent and responsive if needed for staffing situations that may arise. I would hire this company again because they are easy to get along with and respond to my call whenever I try to contact them day or night.”*

Richard Lopez - Allied Barton

### OFFICIAL SECURITY PROVIDER FOR THE 2009 & 2013 PRESIDENTIAL INAUGURATION

## Company Certification

- **SB, SDB, WOSB**
- **8(A) : Graduated**
- **DC CBE: LSD57517042017**
- **GSA : GS07F0141X**
- **MDSBR: SB12-10191**
- **MWAA: LD201502172018**
- **MDOT: DOTMBE-14-207**
  
- **NAICS CODE: 561612, 561110**
- **DUNS #: 12-5193859**
- **CAGE CODE: 322A3**

Licensed, bonded and insured in DC, MD, VA, NV

## Past Performance

**DC City Wide Security Services** (Contract [DCAM-12-NC-0031](#)) 4/18/12 - 4/17/17  
Providing over 100 armed and unarmed officers overseeing the flow of visitors in DC government buildings. (\$27,954,160)

**US Army Corps of Engineers** (Contract [W912DR-12-C-0013](#)) 8/01/12 - 4/17/16  
Providing armed guards 24 hours per day, 7 days a week. Services: physical security, access control, ID and records management, reporting and security administration. (\$2,028,539.76)

**USDA** (Contract [AG-32SC-S-14-0001](#)) 8/01/14 - 10/30/19  
Providing unarmed guard services 24 hours per day for MD and DC facilities. (\$11,742,010.36)



# PREEMINENT PROTECTIVE SERVICES, INC.

1050 17th St, NW, Suite 600  
Washington, DC 20036



## Overview / Executive Summary

**Preeminent** Protective Services, Inc. (**Preeminent**) is a CBE, General Services Administration (GSA) certified full service, Woman Owned Security Guard Company in the Washington DC area. **Preeminent** is licensed, bonded, and insured in Washington DC, Maryland, Virginia, and Nevada. **Preeminent**'s areas of specialty include the following:

### Physical Security Services (NAICS: 561612)

- Armed and Unarmed Guards
- Executive Protection
- Security Analysis and Consultation
- Perimeter Security
- Event Security
- Patrol Services
- Safety Assessments
- Security Screeners

Since its inception in 2001, **Preeminent** has served over two hundred clients ranging from government agencies to commercial enterprises. **Preeminent** has held its main office at 1050 17<sup>th</sup> Street, NW Suite 600, Washington, DC 20036 since August of 2002. Our proven commitment to quality and philosophy incorporates our clients, employees, and vendors as partners in executing exceptional security services. Some of our clients include DC Department of Human Resources, Joint Base Andrews, US Department of Commerce, US Army Corp of Engineer, and many other associations and commercial companies.

**Preeminent** is led by Ms. Lena Bell, Chief Executive Officer who possesses and continually demonstrates unparalleled executive skills, fiscal responsibility, and a thorough knowledge of providing executive oversight for federal government contracts in support of security services operations. Ms. Bell maintains a Top Secret Clearance and is a licensed Private Detective in the District of Columbia and Maryland. She has over 20 years of management and leadership experience in providing total solutions in law enforcement and security management matters.

### CORE STRENGTHS

- **Quality Control & Swift Problem Resolution**
- **Continuous Officer and Management Training**
- **High- profile Security Coverage Experience and Dignitary Escorting**
- **Offer Scalability without Compromising Quality**
- **Exceptional Project Management & Superior Project Surveillance**
- **Accounts and Budgetary Management**
- **Human Resource Management**
- **Contract Administration**
-



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### **MILESTONES: PRESIDENTIAL SECURITY COVERAGE**

In January 2009, *Preeminent* was awarded a prestigious contract to provide security and related support service for the Inauguration of Barack Obama as the 44<sup>th</sup> President of the United States of America. In the performance of this high-visibility task, we provided Security Officers and security support services for six of the ten official Inaugural Balls at the Walter E. Washington Convention Center, in the Nation's Capital. This contract required over 300 highly trained officers to protect the newly elected President and dignitaries from around the world. We partnered with the United States Secret Service and the Washington, DC Metropolitan Police Department (MPD) in this historical effort, which required *Preeminent* to monitor and control the entrance and egress of tens of thousands of citizens in order to prevent unauthorized access to various facilities and functions associated with the Presidential Inauguration. As a result of *Preeminent's* outstanding performance in 2009, it was selected as the primary contract security provider for the 2013 Presidential Inauguration.

### ***Management and Experience***

### **PREEMINENT HAS THE REQUISITE MANAGEMENT EXPERIENCE TO BE A GREAT SMALL BUSINESS PARTNER. PREEMINENT CURRENTLY:**

1. Manages multiple contracts with multiple sites for the federal and state government
2. Has armed contracts with officers utilizing 38 calibers
3. Provides over 150,000 hours annually in services
4. Utilizes technology that streamlines processes for Operations and Administration that make things more efficient
5. Executes a strong quality control plan that alleviates a lot of operational issues with performance and attendance
6. Trains officers continuously to a higher standard so that they understand that they are a security professional and not just a "security guard". This improves performance and increases employee morale
7. Has strong banking relationships that provide access to capital that allows the company to manage large payroll and overhead expenses. To date since the existent of the company in 2001, *Preeminent* has never missed a payroll. All tax liability and obligations are paid to date.
8. Has experience in successfully transitioning contracts with over 100 officers in less than 30 days
9. Believes that employees are one of the firm's greatest assets. We encourage self-development and personal growth. We implement on Spot Awards and other programs to show our appreciation for a job well done
10. Provide direct deposit payments for all employees company wide as an added benefit